

Ripple Effects of Noise on Corporate Investment

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OCTOBER 2017

Motivation - Question

- ▶ Stock prices sometimes deviate from fundamentals
 - ▶ Transient shocks to demand can generate price fluctuations above and beyond changes due to fundamentals
 - ▶ Various reasons: noise trading, liquidity needs, or slow-moving capital (e.g. Duffie (2010)).
- ▶ **Questions: Do non-fundamental variations in stock prices (noise) affect the real economy?**
 - ▶ Do non-fundamental variation in prices influence corporate investment?
 - ▶ Does this matter for the allocation of resources?
 - ▶ **If yes, through which channels?**

What we know and don't know

- ▶ Existing research: Non-fundamental changes in prices affect corporate investment through:
 - ▶ Financing channel (e.g., positive non-fundamental shock relaxes constraints)
 - ▶ Managerial incentive channel (e.g., negative shock increases takeover likelihood)
- ▶ Our paper: Is there a direct (faulty) informational effect?
 - ▶ Managers rely on stock prices as a source of information
 - ▶ Imperfect ability to distinguish noise from fundamentals (but rational)
 - ▶ Noisy prices + signal extraction problem \Rightarrow real effects
 - ▶ Lead to (ex-post) inefficient decisions and possible corrections
 - ▶ Faulty Informant Hypothesis (Morck, Shleifer, and Vishny (1990))

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Empirical challenges

- ▶ Stock prices reflect information that managers may already know
- ▶ Non-fundamental variations affect **cost of capital** and **managers' incentives** (e.g. take-over risks, lay-offs)
- ▶ Our approach (guided by a model for more structure):
 - ▶ Decompose stock prices between **fundamental** and **non-fundamental** using exogenous shocks to prices
 - ▶ Focus on non-fundamental shocks to peers' **stock prices**
- ▶ Strong support for the faulty informant role of stock prices
 - ▶ 1 sd decrease in peers' noise \implies 1.8 p.p. decrease in investment (5% mean)
 - ▶ Truly a faulty informant channel (we try hard to reject this...)

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Implications

- ▶ Stock market is not a side-show, it matters for the real economy
- ▶ Managers rationally use stock prices, but cannot perfectly filter out the noise (no evidence so far...)
- ▶ Limited signal extraction ability can have real consequences
- ▶ Non-fundamental variations in stock prices does not only affect small (constrained) firms, and at risk of being acquired
- ▶ Amplification effects through peers' stock prices (i.e., “ripple effects”)
- ▶ Bottom line: Ex-ante optimal for managers to follow noisy signals, but lead to ex-post inefficient outcomes

Literature

1. **Asset prices informativeness** \Rightarrow **Real Decisions**

- ▶ Theory: Dow and Gorton (1997), Subrahmanyam and Titman (1999), Goldstein and Guembel (2008) or Albagli, Hellwig and Tsyvinski (2014).
- ▶ Empirics: Chen, Goldstein, and Jiang (2006), Bakke and Whited (2010), or Foucault and Fresard (2014)
- ▶ Macro: David, Hopenhayn and Venkateswaran (2016)

2. **Non-fundamental shocks** \Rightarrow **Firm Investment**

- ▶ Capex: Baker, Stein, and Wurgler (2003), Hau and Lai (2013)
- ▶ M&A: Edmans, Goldstein, and Jiang (2012)
 - ▶ Always a **cost of capital / managers' incentives story**

Model and Predictions

Model: Timing

- ▶ At date 1, Firm i has a growth opportunity whose payoff at date 2 is:

$$G(K_i, \tilde{\theta}_i) = \tilde{\theta}_i K_i - \frac{K_i^2}{2}$$

- ▶ K_i is the size of the investment in the growth opportunity
- ▶ $\tilde{\theta}_i$:
 - ▶ Marginal productivity of investment (i.e., “fundamental”) unknown at $t = 1$
 - ▶ Uncertain $\tilde{\theta}_i \sim \mathcal{N}(0, \sigma_{\tilde{\theta}_i}^2)$
- ▶ Date 1, manager chooses K_i to maximize expected payoff conditional on information (Ω_1)
- ▶ K_i^* solves: $\text{Max}_{K_i} E(G(K_i, \tilde{\theta}_i) | \Omega_1) = E(\tilde{\theta}_i | \Omega_1) K_i - \frac{K_i^2}{2}$
- ▶ **FOC:** $K_i^*(\Omega_1) = E(\tilde{\theta}_i | \Omega_1)$

Model: Information Structure

- ▶ Manager has access to several signals:

1. *Private signal about the fundamental:* $s_m = \tilde{\theta}_i + \chi_i$
2. *Signal contained in firm i 's stock price:* $P_i = \tilde{\theta}_i + u_i$ where the noise (or non-fundamental) component is u_i
3. *Signal contained in peer's stock price:* $P_{-i} = \tilde{\theta}_i + u_{-i}$ where the noise component is u_{-i}
4. *Information about the noise in firm i 's stock price:* $s_{u_i} = u_i + \eta_i$
5. *Information about the noise in peer's stock price:* $s_{u_{-i}} = u_{-i} + \eta_{-i}$

- ▶ Errors in the manager's signals (χ , u_i , u_{-i} , η_i , η_{-i}) are normally distributed (with zero means) and independent from each other and $\tilde{\theta}_i$
- ▶ Nest perfect information on noise or no information at all

Optimal Investment

$$K_i^*(\Omega_1) = E(\tilde{\theta}_i | \Omega_1) = a_i \times s_{m_i} + b_i \times P_i + c_i \times s_{u_i} + b_{-i} \times P_{-i} + c_{-i} \times s_{u_{-i}}$$

► where a_i , b_i , c_i , b_{-i} , c_{-i} are functions of the variance of each signal

1. **Manager's private information perfect:** $b_i = c_i = b_{-i} = c_{-i} = 0$

► Manager observes $\tilde{\theta}$ and ignores stock prices ($a_i > 0$)

2. **Manager's private information imperfect:**

► $b_i > 0$ and/or $b_{-i} > 0$ if prices are informative (manager use prices)

3. **Manager's cannot perfectly detect noise in prices:**

► $c_i < 0$ and/or $c_{-i} < 0$ (uses his info to filter out noise in prices)

► K_i^* depends on signal about the noise (s_{u_i} and $s_{u_{-i}}$) even though this signal is **uninformative** about $\tilde{\theta}$

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Prediction: Optimal Investment with Noisy Stock Prices

$$I_i = \underbrace{\alpha S_m}_{\text{Private Signal}} + \underbrace{\gamma_0 U_i + \gamma_1 (P_i - U_i)}_{\text{Firm Stock Price}} + \underbrace{\beta_0 U_{-i} + \beta_1 (P_{-i} - U_{-i})}_{\text{Peers' Stock Price}}$$

- ▶ Null Hyp: “No ripple effect of noisy stock price”
 - ▶ Inv. to noise sensitivity $\Rightarrow \beta_0 = 0$
 - Managers perfectly informed
 - Managers perfectly filter out noise
- ▶ Reject of the null = “Faulty informant channel” \Rightarrow **3 predictions:**
 - $\beta_0 > 0$
 - $\beta_1 > \beta_0$ (managers can filter out some noise)
 - $\beta_0 \Delta$ with manager information (\Downarrow) and stock price informativeness (\Uparrow)

\Rightarrow Focus on peers' stock price to mitigate alternative stories

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Tests and Results

Step 1: Empirical Proxy for Non-Fundamental Shock

- ▶ Use Mutual Funds Fire-Sales as non-fundamental shocks to prices (U_i and U_{-i})
 - ▶ Fire sales → **stock prices to deviate from its fundamental values** then mean-revert
- ▶ Mutual Funds Hypothetical Sales (Edmans Goldstein, and Jiang, 2012)
 - ▶ Focus on extreme flows ($> 5\%$ of funds' assets)
 - ▶ Assume mutual funds keep their portfolio constant (**We do not use real trades!**)
 - ▶ Magnitude of trades purely determined by **size of outflow**
 - ▶ $MFHS < 0$ and $cov(MFHS, P) > 0$
- ▶ Key assumption: Mutual funds hypothetical trading *not* based on funds private information about the firms' fundamentals

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Step 2: Decompose Stock Price (into U and $(P - U)$)

- ▶ Decompose normalized stock price (Tobin's Q)

$$Q_{i,t} = \phi \times \underbrace{MFHS_{i,t}}_{\substack{\text{Noise due to} \\ \text{Mutual Funds} \\ \text{fire sales}}} + \lambda_i + \delta_t + \underbrace{v_{i,t}}_{\substack{\text{"Fundamental"} \\ \text{Component of} \\ \text{Price (} Q^* \text{)}}$$

- ▶ $\phi > 0$ and significant (strong)
- ▶ $MFHS_{i,t} = \text{"Firm Non-Fundamentals"}$
- ▶ Construct $Q_{i,t}^* = v_{i,t} \Rightarrow \text{"Firm Fundamentals"}$

Step 3: Estimate Investment to Noise Sensitivity to Peers

- ▶ Identify **product market peers** (the $-i$)
 - ▶ Text-based Network Industry Classification (Hoberg and Philips, 2015) \Rightarrow Firms share the same **growth opportunities**
 - ▶ $\overline{MFHS}_{-i,t}$ = average $MFHS_{i,t}$ over peers of firm $i \Rightarrow$ "Peers' Non-Fundamentals"
 - ▶ $\overline{Q}_{-i,t}^*$ = average $Q_{i,t}^*$ over peers of firm $i \Rightarrow$ "Peers' Fundamentals"
- ▶ Estimate **investment-to-noise sensitivity**
 - ▶ Compustat sample 1996–2011

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Empirical Specification

$$\begin{aligned}
 l_{i,t} = & \underbrace{\beta_0 \overline{MFHS}_{-i,t-1}}_{\substack{\text{Noise due to} \\ \text{Mutual Funds} \\ \text{fire sales}}} + \underbrace{\beta_1 \overline{Q}_{-i,t-1}^*}_{\substack{\text{"Fundamental"} \\ \text{Component}}} + \underbrace{\gamma_2 MFHS_{i,t-1}}_{\substack{\text{Noise due to} \\ \text{Mutual Funds} \\ \text{fire sales}}} + \underbrace{\gamma_3 Q_{i,t-1}^*}_{\substack{\text{"Fundamental"} \\ \text{Component}}} \\
 & + \underbrace{\Gamma \mathbf{X}_{i,-i,t-1}}_{\substack{\text{Controls for size} \\ \text{and cash-flows} \\ \text{(own and peers)}}} + \lambda_i + \delta_t + \varepsilon_{i,t}
 \end{aligned}$$

- ▶ Faulty Informant: $\beta_0 > 0$ (and $\beta_1 > \beta_0$) if managers **cannot** filter out the noise

⇒ *Do we really have a localized non-fundamental shock?*

- ▶ *MFHS truly valid instrument?*

Empirical Specification

$$l_{i,t} = \underbrace{\beta_0 \overbrace{\overline{MFHS}_{-i,t-1}}^{\text{Noise due to Mutual Funds fire sales}} + \beta_1 \overbrace{\overline{Q}_{-i,t-1}^*}^{\text{"Fundamental" Component}}}_{\text{Peers' stock prices (Average)}} + \underbrace{\gamma_2 \overbrace{MFHS_{i,t-1}}^{\text{Noise due to Mutual Funds fire sales}} + \gamma_3 \overbrace{Q_{i,t-1}^*}^{\text{"Fundamental" Component}}}_{\text{Own stock price}}$$

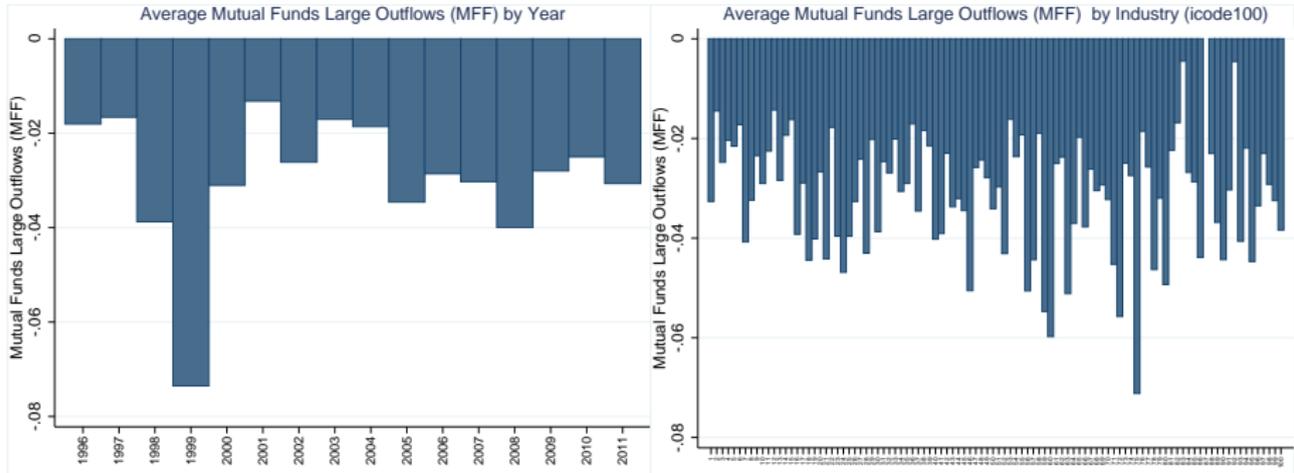
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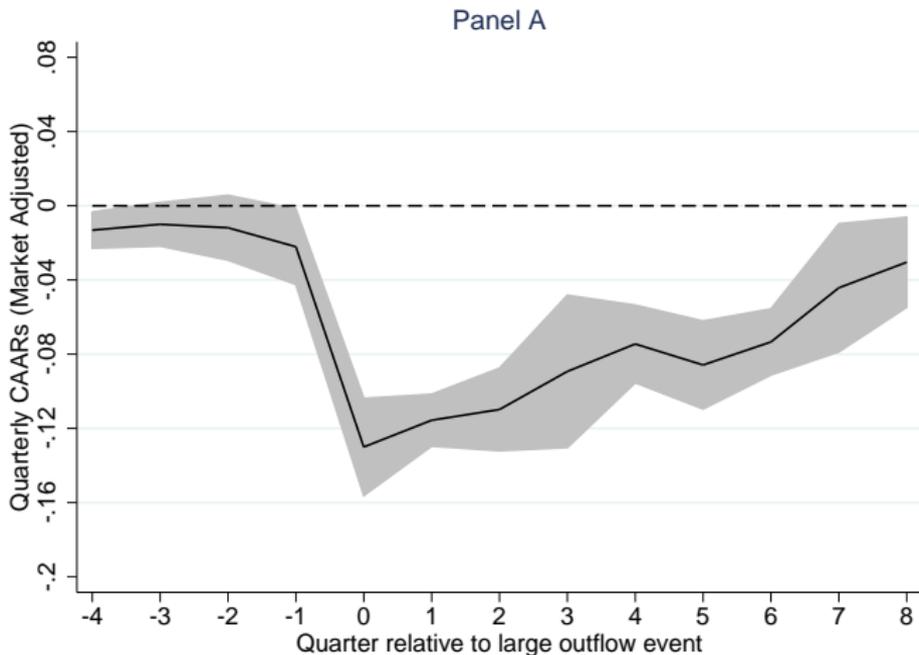
- ▶ *MFHS* truly valid instrument?

Instrument Validity I



- ▶ Panel A: No obvious clustering in time (non-systematic shocks)
- ▶ Panel B: No obvious clustering across industries

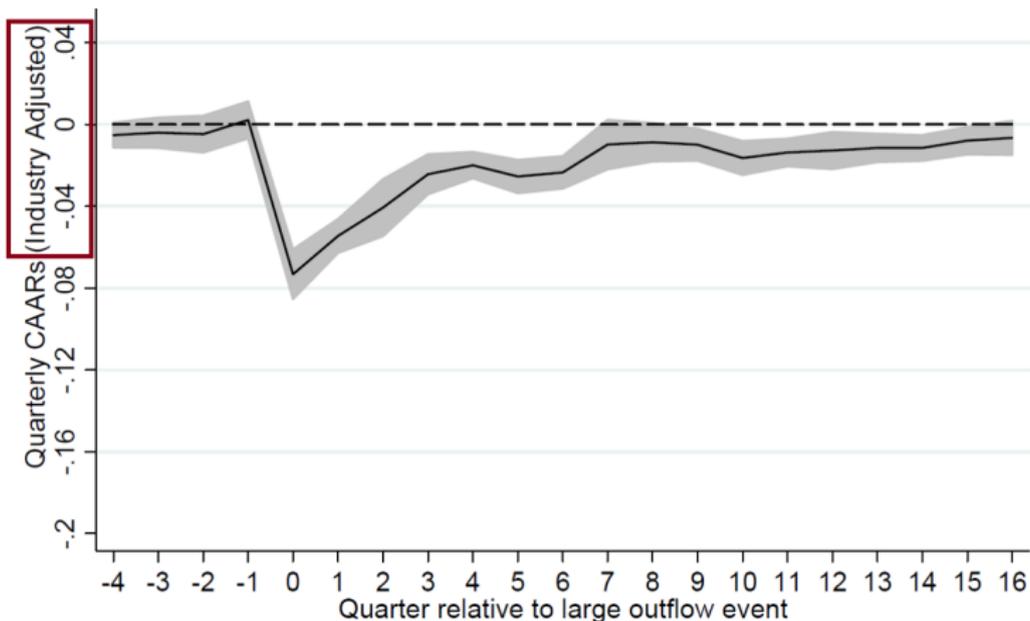
Non-fundamental shock? (*MFHS* in lowest decile)



- Drop and reversal in prices (non-fundamental shocks)

Instrument Validity II

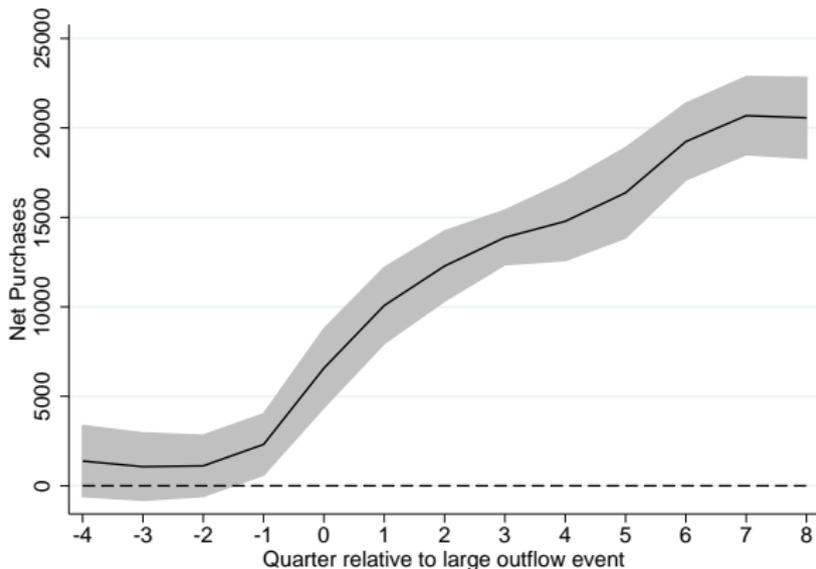
- ▶ Downward price pressure survives *industry adjustment*



- ▶ *MFHS* capture *localized* non-fundamental shocks and not industry-wide shocks

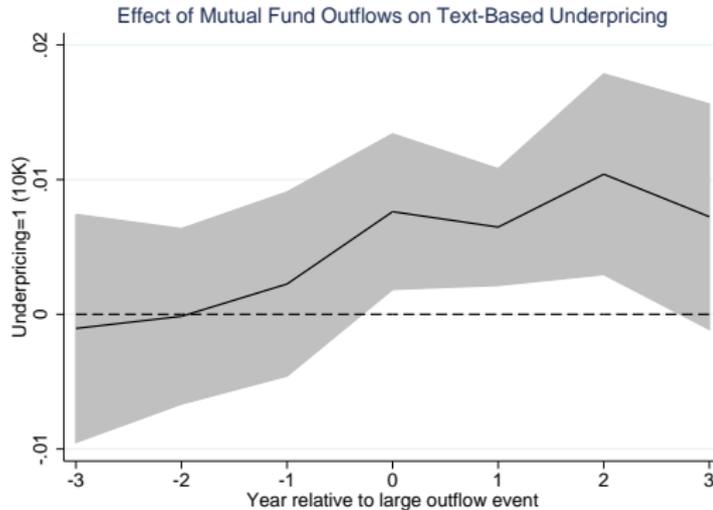
Instrument Validity III

- ▶ Insider trading around the fire-sale event



- ▶ Managers trade *against* their own price pressure (buy when price drops)
- ▶ Some of them detect the noise in their own price

Instrument Validity IV



- ▶ Firms mention non-fundamental shocks in their 10K reports
- ▶ Keywords: underpricing, underpriced, undervaluation, undervalued

Main Result

- 1 sd decrease in peers' noise \implies 1.8 p.p. decrease in investment (5% mean)

<i>Dependent variable</i>	Capex/PPE	
	Coeff	t-stat
\overline{MFHS}_{-i}	0.018***	7.51
\overline{Q}_{-i}^*	0.029***	12.71
$MFHS_i$	0.011***	6.55
Q_i^*	0.081***	27.52
Obs.	45,388	
Controls	Yes	
Firm FE	Yes	
Year FE	Yes	

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- ▶ 1 sd decrease in peers' noise \implies **1.8 p.p.** decrease in investment (5% mean)
- ▶ Investment **two times** more sensitive to "fundamentals"

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Main Result

- ▶ Inv. also (*less*) sensitive to noise in **own** stock price (1.1pp)
- ▶ But inv. **8 times** more sensitive to “fundamentals” ⇒ Managers **filter out noise better in their own stock price**

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Main Result

- ▶ $\beta_0 > 0 \Rightarrow$ Rejects null “No ripple effect via imperfect filtering”
- ▶ Localized **non-fundamental** shocks of peers' prices affect a firm investment after controlling for its own stock price (and other drivers)

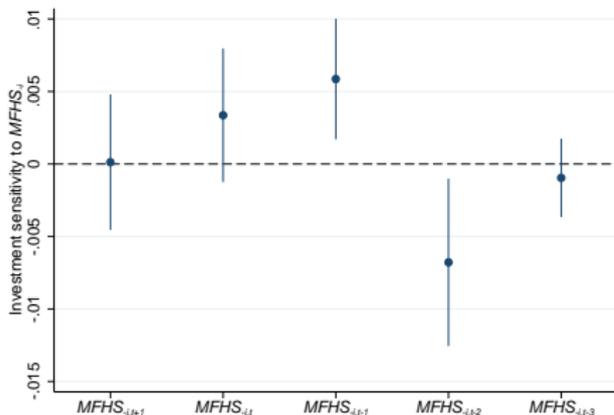
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Temporary vs Permanent Effect

- ▶ Imperfect filtering: ex-ante rational, but **ex-post mistake** \Rightarrow Do managers *correct*?

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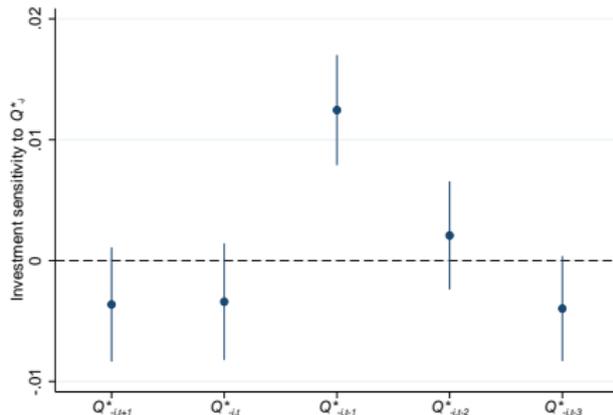
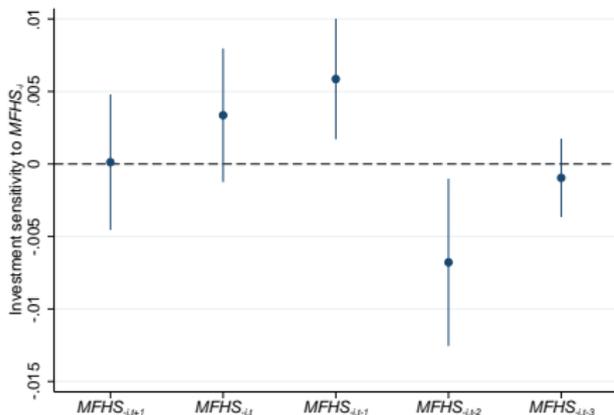
- ▶ Imperfect learning: ex-ante rational, but **ex-post mistake** \Rightarrow Do managers **correct**?



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Temporary vs Permanent Effect

- ▶ Imperfect learning: ex-ante rational, but **ex-post mistake** \Rightarrow Do managers **correct**?



- ▶ Non-fundamental shocks: effect **transient** (mistake *corrected*)
- ▶ **Fundamental** shock: **Permanent** effect on capital stock (not corrected)

Other Results

► In the cross-section investment-to-noise sensitivity

1. ... **decreases** when managers are **better informed**

result

- Insider trades are more profitable
- Firm affected itself by the same shock in the past
- Analysts detect the mispricing of peers

2. ... **increases** when peers' stock prices are **more informative**

result

- Higher stock prices ability to forecast future earnings (Bai, Philipon, and Savov, 2014)
- Lower firm-specific return variation (Roll, 1988; Durnev et al., 2004)
- Lower analyst average earnings forecast error

⇒ Uniquely predicted by the faulty informant channel

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- ▶ Firm affected itself by the same shock in the past
- ▶ Analysts detect the mispricing of peers

2. ... **increases** when peers' stock prices are **more informative**

result

- ▶ Higher stock prices ability to forecast future earnings (Bai, Philipon, and Savov, 2014)
- ▶ Lower firm-specific return variation (Roll, 1988; Durnev et al., 2004)
- ▶ Lower analyst average earnings forecast error

⇒ Uniquely predicted by the faulty informant channel

Alternative Stories

- ▶ **Financing channel** (e.g. Baker et al., 2003; Shleifer and Vishny, 1992)
 - ▶ Capital providers (e.g. bankers) rely on peers' stock prices to set lending costs
 - ▶ Fire sales of peer stocks trigger real assets fire sales \Rightarrow lower firm collateral value
- ▶ **Pressure channel** (e.g. Stein, 1989)
 - ▶ Increase risk of being taken over / fired \Rightarrow cut investment to boost **short-term cash-flow (and stock price)**
 - ▶ Effort provision due to compensation indexed on peers' performance (RPE)
- ▶ **Investment complementarity channel**
 - ▶ Investment respond to investment, not stock prices
- ▶ Reminder: **perform several tests to rule out these channels**

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Capital Allocation Within Firms

- ▶ Similar test, at the **Firm** × **Division** × **Year level**
 - ▶ Investment within firm (across divisions)
- ▶ Conglomerate: Compustat segment - FF48 industries (Krueger et al. 2014)
- ▶ 3,409 distinct conglomerate firms, operating a total of 8,342 divisions over the 1996-2011 period.
- ▶ Investment for division d of firm i at year t :

$$I_{i,d,t} = \lambda_{i,d} + \delta_{i,t} + \alpha_0 \overline{Q}_{-i,d,t-1}^* + \alpha_1 \overline{MFHS}_{-i,d,t-1} + \Gamma \mathbf{X}_{-i,d,t} + \varepsilon_{i,d,t}$$

- ▶ $\delta_{i,t}$: Firm × Year FE remove *time-varying* unobserved heterogeneity at the *firm* level

Within-Conglomerate: Reallocation Across Divisions?

- ▶ Similar test, at the **Firm** × **Division** × **Year** level
- ▶ Inv. in division sensitive to **noise** in stock prices of **that division's peers**. Noise influences capital allocation **WITHIN** firm

Dependent variable:	Capex/A	
	Coeff	t-stat
\overline{MFHS}_{-i}	0.0044**	(2.43)
\overline{Q}_{-i}^*	0.0055***	(3.40)
Obs.	63,330	
Firm-Division FE	Yes	
Firm × Year FE	Yes	

Within-Conglomerate: Reallocation Across Divisions?

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- ▶ Inv. in division sensitive to **noise** in stock prices of **that** division's peers. Noise influences capital allocation **WITHIN** firm
- ▶ Spe absorbs **all time-varying** firm-level variables (e.g. P_i , U_i , $MFHS_i$, etc.)

Dependent variable:	Capex/A	
	Coeff	t-stat
\overline{MFHS}_{-i}	0.0044**	(2.43)
\overline{Q}_{-i}^*	0.0055***	(3.40)
Obs.	63,330	
Firm-Division FE	Yes	
Firm × Year FE	Yes	

Within-Conglomerate: Reallocation Across Divisions?

- ▶ Rules out other stories because cost of financing / access to financing / CEO incentives / CEO compensation same across divisions
 - ▶ Can explain investment allocation across firms ... BUT NOT across divisions for the SAME firm in the SAME year

Dependent variable:	Capex/A	
	Coeff	t-stat
\overline{MFHS}_{-i}	0.0044**	(2.43)
\overline{Q}_{-i}^*	0.0055***	(3.40)
Obs.	63,330	
Firm-Division FE	Yes	
Firm × Year FE	Yes	

Alternative: Cost of Capital Channel

- ▶ Firm-level measures of financing costs and access to external capital
 - ▶ Average annual CDS spreads: Markit
 - ▶ Average spreads on new (private) debt issues: Dealscan
 - ▶ Text-based measures of financing constraints (Hoberg and Maksimovic (2015))
 - ▶ Textual analysis of the Management's Discussion and Analysis (MD&A) section of firms' 10Ks
 - ▶ Score of equity-market and debt-market constraints

Alternative: Cost of Capital Channel

Dep. Variable	CDS Spread	New Debt Spread	Text Eq.-Cons.	Text Debt-Cons.
	(1)	(2)	(3)	(4)
\overline{MFHS}_{-i}	0.075 (1.08)	0.032** (2.24)	-0.000 (-0.27)	0.001 (1.22)
\overline{Q}_{-i}	0.027 (0.55)	-0.025** (-2.07)	-0.001** (-2.45)	0.000 (0.66)
$\overline{CF/A}_{-i}$	-0.409*** (-3.36)	-0.062*** (-2.77)	-0.001* (-1.94)	-0.001 (-1.32)
\overline{Size}_{-i}	-0.098 (-1.62)	-0.007 (-0.36)	0.000 (0.52)	0.001 (1.31)
$MFHS_i$	-0.360** (-2.19)	0.009 (0.74)	-0.000 (-0.37)	0.001 (1.09)
Q_i^*	-0.116* (-1.75)	-0.132*** (-9.14)	-0.001*** (-4.57)	0.002*** (5.29)
CF/A_i	-1.140*** (-4.65)	-0.358*** (-10.79)	-0.001*** (-3.24)	-0.006*** (-9.38)
$Size_i$	-0.893** (-2.24)	-0.595*** (-12.51)	0.000 (0.02)	-0.001 (-0.47)
Obs.	3,765	10,759	33,198	33,198
Firm FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Adj. R ²	0.708	0.759	0.580	0.667

Alternative: Pressure Channel

- ▶ Firm-level measures of CEOs risk
 - ▶ Probability of takeover offer: SDC
 - ▶ CEO turnover: Execucomp
- ▶ Use of relative performance evaluation (RPE)
 - ▶ users vs non-users (Aggrawal and Samwick (1999))
 - ▶ sensitivity of compensation to peers' stock returns (industry-level)

Alternative: Pressure Channel

Dep. Variable Sub-sample:	Prob(Target)	CEO Turnover	Capex/PPE <i>RPE</i> = 1	Capex/PPE <i>RPE</i> = 0
	(1)	(2)	(3)	(4)
\overline{MFHS}_{-i}	0.004 (1.43)	0.002 (0.38)	0.019*** (6.08)	0.017*** (4.83)
\overline{Q}_{-i}	-0.006*** (-3.54)	0.005 (1.50)	0.032*** (9.64)	0.026*** (8.40)
$\overline{CF/A}_{-i}$	0.006* (1.88)	0.000 (0.07)	0.019*** (3.82)	0.004 (0.87)
\overline{Size}_{-i}	0.002 (0.54)	0.007 (1.31)	-0.005 (-1.13)	0.009* (1.91)
$MFHS_i$	-0.007*** (-3.43)	-0.003 (-0.76)	0.010*** (4.12)	0.010*** (4.52)
Q_i^*	-0.010*** (-5.95)	-0.010*** (-3.36)	0.083*** (19.15)	0.077*** (18.24)
CF/A_i	-0.015*** (-5.58)	-0.036*** (-5.17)	0.030*** (5.69)	0.043*** (8.56)
$Size_i$	0.060*** (7.92)	0.006 (0.53)	-0.068*** (-4.56)	-0.084*** (-5.36)
Obs.	45,388	18,121	23,518	21,870
Firm FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Adj. R ²	0.307	0.127	0.568	0.553

Alternative: Investment Complementarity Channel

Dependent variable:	Capex/PPE					
Peers Average:	EW (1)	VW (2)	Median (3)	5 Closest (4)	Agg. (5)	EW (6)
\overline{MFHS}_{-i}	0.009*** (3.85)	0.011*** (5.20)	0.004** (2.19)	0.011*** (3.85)	0.014*** (4.53)	0.009*** (3.34)
\overline{Q}_{-i}^*	0.018*** (7.94)	0.022*** (9.20)	0.019*** (7.80)	0.017*** (7.39)	0.019*** (8.17)	0.017*** (6.60)
$\overline{CF/A}_{-i}$	0.009*** (2.55)	0.005 (1.47)	0.007** (2.06)	0.003 (1.05)	0.004* (1.66)	-0.002 (-0.50)
\overline{Size}_{-i}	0.002 (0.76)	0.002 (0.75)	-0.000 (-0.13)	0.001 (0.42)	-0.000 (-0.13)	-0.001 (-0.26)
$\overline{Capex/PPE}_{-i}$	0.051*** (11.42)	0.034*** (9.17)	0.049*** (10.87)	0.043*** (11.85)	-0.000 (-0.43)	
$MFHS_i$	0.010*** (6.01)	0.011*** (6.36)	0.011*** (6.56)	0.011*** (6.43)	0.013*** (7.61)	0.009*** (5.31)
Q_i^*	0.079*** (26.84)	0.080*** (27.08)	0.080*** (27.07)	0.078*** (27.23)	0.086*** (28.99)	0.076*** (24.92)
CF/A_i	0.034*** (10.10)	0.035*** (10.25)	0.034*** (10.08)	0.035*** (10.33)	0.037*** (10.77)	0.032*** (9.13)
$Size_i$	-0.074*** (-6.86)	-0.075*** (-6.87)	-0.071*** (-6.60)	-0.071*** (-6.60)	-0.068*** (-6.24)	-0.075*** (-6.50)
Obs.	45,355	45,390	45,355	45,355	45,357	45,388
Firm FE	Yes	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes	No
Ind-Year FE	No	No	No	No	No	Yes
Adj. R ²	0.489	0.487	0.489	0.497	0.487	0.498

Conclusion

- ▶ When **filtering is imperfect**
 - ▶ Non-fundamental shocks to prices (noise) affect investment decisions of peers because investment loads on noise
 - ▶ Average manager not able to fully filter out the noise \Rightarrow lead to **(ex post) inefficient decisions**
- ▶ Manager rational and conditions on informative but noisy signals (ex-ante efficient)
- ▶ Open question: effect on aggregate investment and misallocation?

Thank You

Construction of Mutual Fund Hypothetical Sales

- ▶ Step 1 - Mutual Fund Outflow (fund j in quarter q of year t)

$$Flow_{j,q,t} = \frac{TNA_{j,q,t} - TNA_{j,q-1,t} \times (1 + Return_{j,q,t})}{TNA_{j,q-1}}$$

- ▶ Step 2 - Fund's j holdings of stock i (in dollar value)

$$SHARES_{i,k,q,t} \times Price_{i,q,t},$$

- ▶ Step 3- Hypothetical net selling at stock level when $Flow_{j,q,t} \leq -0.05$

$$MFHS_{i,q,t}^{dollars} = \sum_j (Flow_{j,q,t} \times SHARES_{j,i,q} \times Price_{i,q,t})$$

- ▶ Step 4- Sum over four quarter

$$MFHS_{i,t} = \frac{\sum_{q=1}^{q=4} \sum_j (Flow_{j,q,t} \times SHARES_{j,i,q,t} \times Price_{i,q,t})}{\text{Dollar Volume Trading}_{i,q,t}}$$

Manager Private Information

Dep. Variable:	Capex/PPE			
Int. Variable ϕ :	Ins.CARs (1)	Prev. Sales (2)	Common MF (3)	Analyst Discount (4)
\overline{MFHS}_{-i}	0.018*** (7.54)	0.019*** (6.95)	0.026*** (6.53)	0.024*** (8.20)
$\overline{MFHS}_{-i} \times \phi$	-0.052 (-1.56)	-0.008 (-1.54)	-0.054*** (-3.97)	-0.006** (-2.17)
Obs.	45,388	45,388	45,388	33,398
Firm FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Adj. R ²	0.394	0.393	0.397	0.406

x-section

Peers' Stock Price Informativeness

Dep. Variable	Capex/PPE			
	Int. Variable ϕ : BPS (1)	1-R2 (2)	Prev. Sales (3)	Analyst Disp (4)
\overline{MFHS}_{-i}	0.016*** (6.16)	0.009* (1.70)	0.024*** (7.17)	0.031*** (7.44)
$\overline{MFHS}_{-i} \times \phi$	0.017* (1.83)	0.005* (1.82)	-0.453*** (-3.06)	-0.023*** (-2.48)
Obs.	45,388	45,089	44,360	45,178
Firm FE	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes
Controls	Yes	Yes	Yes	Yes
Adj. R ²	0.394	0.394	0.397	0.395

x-section

Results

<i>Dependent variable</i>	Capex/PPE				
	E-W (1)	S-W (2)	Median (3)	5 closest (4)	Agg. (5)
Peers Average:					
\overline{MFHS}_{-i}	0.018*** (7.51)	0.015*** (7.12)	0.010*** (4.95)	0.015*** (7.56)	0.014*** (4.51)
\overline{Q}_{-i}^*	0.029*** (12.71)	0.028*** (12.17)	0.029*** (12.09)	0.024*** (10.54)	0.019*** (8.19)
$MFHS_i$	0.011*** (6.55)	0.011*** (6.70)	0.012*** (7.23)	0.012*** (7.13)	0.013*** (7.60)
Q_i^*	0.081*** (27.52)	0.081*** (27.42)	0.082*** (27.89)	0.082*** (28.16)	0.086*** (29.02)
Obs.	45,388	45,388	45,388	45,388	45,388
Firm FE	Yes	Yes	Yes	Yes	Yes
Year FE	Yes	Yes	Yes	Yes	Yes
Adj. R ²	0.485	0.484	0.485	0.483	0.482

Estimating Investment-Noise Sensitivity (β_{-i})

- ▶ Econometrician does not perfectly observe manager's signals (s_m) and noise in prices (s_{u_i} and $s_{u_{-i}}$), only stock prices (P_i and P_{-i})
- ▶ We can recover $\beta_{-i} > 0$ if we can observe part of the noise
 - ▶ Let $u_{-i} = u_{-i}^o + u_{-i}^{no}$ with u_{-i}^o an **observed** component in peer's price
 - ▶ Assume u_{-i}^o and u_{-i}^{no} independent and normally distributed

$$K_i^* = \underbrace{\delta_i P_i^* + \gamma_i u_i^o}_{P_i} + \underbrace{\delta_{-i} P_{-i} + \beta_{-i} u_{-i}^o}_{P_{-i}} + \epsilon_i$$

- ▶ $P_{-i}^* = \tilde{\theta}_i + u_{-i}^{no} = P_{-i} - E(P_{-i} | u_{-i}^o)$ (and $P_i^* = \tilde{\theta}_i + u_i^{no} = P_i - E(P_i | u_i^o)$)
- ▶ $P_{-i}^* (P_i^*)$ is the residual of a regression of P_{-i} (P_i) on u_{-i}^o (u_i^o).
- ▶ **This is estimable if we have proxies for u_{-i}^o and u_i^o**